

01/02/2024

METAL SALES MANUFACTURING CORPORATION
5209 Mackinaw Road
Bay City, Michigan 48706
Customer Service Phone: 888-777-7640
Customer Service/Orders Fax: 989-686-5870
Customer Service/Order Email: orders.baycity@metalsales.us.com
(All orders must be placed via fax, e-mail, or Metal Market please)

Classic Rib order cutoffs:

- 1) Route 1 & 2 Orders placed by 12:00 noon Monday will be delivered by Thursday the same week.
Route 3 & 4 Orders placed by 12:00 noon Tuesday will be delivered by Friday the same week.
- 2) Route 1 & 2 Orders placed by 12:00 noon Thursday will be delivered by the following Tuesday.
Route 3 & 4 Orders placed by 12:00 noon Friday will be delivered by the following Wednesday.

Please NOTE the following

1. Attached is a description of each route as outlined by territory. If you have a question regarding which route you are in, please contact your assigned CSR or TSM.
2. Orders requiring JOBSITE delivery will add one day to the above commitments.
3. When ordering 26 Gauge or adding Drip Shield to your order it will extend lead time by one additional delivery commitment as stated above.
4. Orders placed from one route/territory and delivering to another will default to cutoff and delivery schedule of the route where it is being delivered.

Pro-Panel II order cutoff:

Orders placed by noon on the 1st and 3rd Wednesday of every month will be delivered by Friday of the following week.

PBR order cutoff:

Orders placed by noon on the 2nd and 4th Wednesday of every month will be delivered by Friday of the following week.

(Non-stock colors are a 3-4 week lead time)

Image II order cutoff: (stock colors 26 gauge)

Orders placed by noon on Friday will be delivered by Friday of the following week.

(Non-stock colors are a 3-4 week lead time)

Canada order cutoff for Classic Rib:

Orders placed by noon on Wednesday will be delivered by Tuesday of the following week

Canada order cutoff for Pro Panel II

Orders placed by noon on the 1st and 3rd Wednesday of every month will be delivered by Friday of the following week.

Jobsite direct delivery charge is \$100 for customer unload or \$150 for Metal Sales to unload. Note:
Max lengths for MS to unload crated material is 32', for 3' panel the maximum length is 43'.
Assistance will be required for all panels 32' or longer.

Will call orders (customer pickup) please see page three for availability.

Will call hours Monday thru Friday 8:00 AM to 3:30 PM

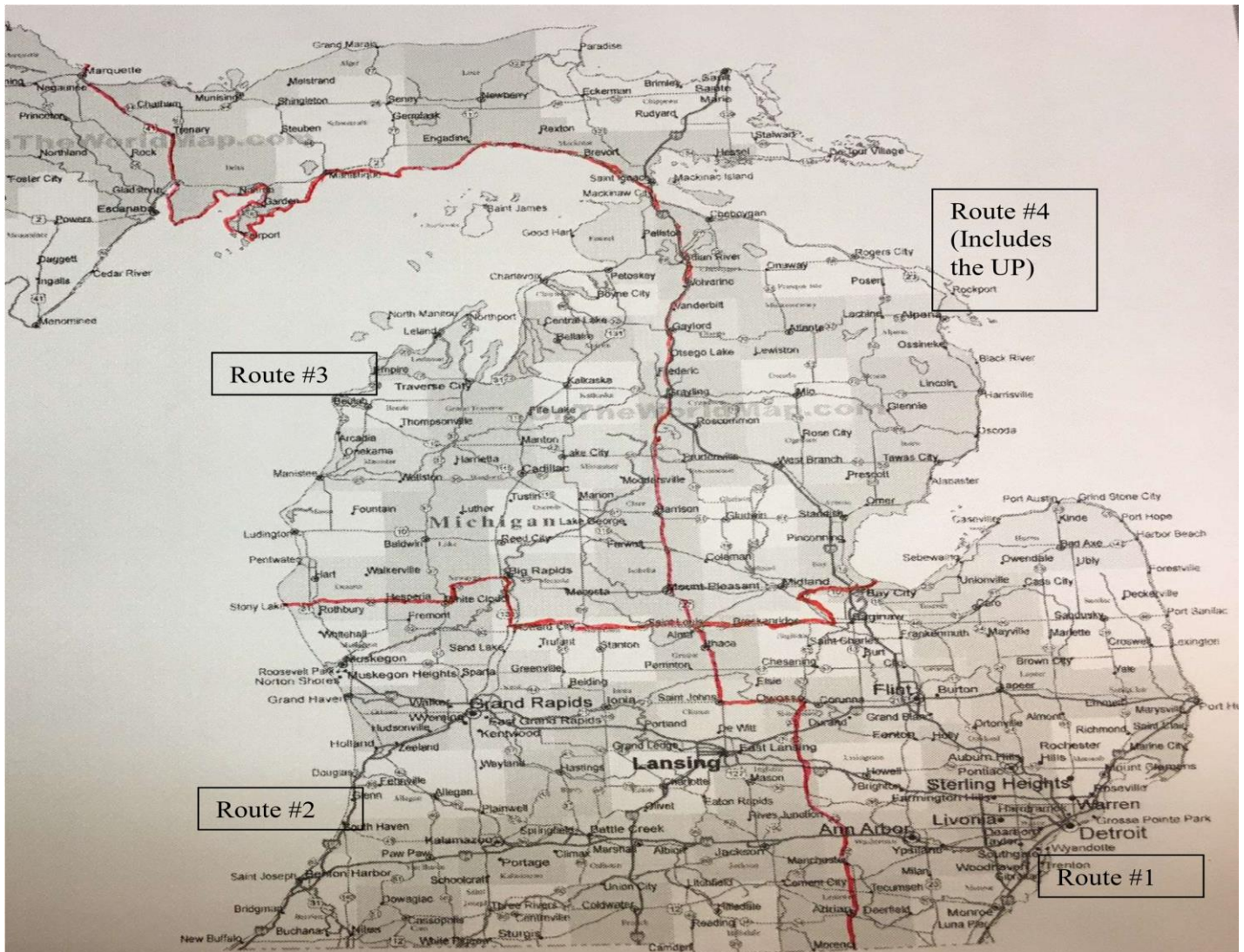
Metal Sales Delivery Schedule 2024

Route #1 Starts at the intersection of 127 and Hwy 46 and includes the Southeastern part of the state, route continues East along Hwy 46 to Hwy 47 West of Saginaw and travels North to Hwy 10 where it continues East into Bay City where it meets Lake Huron. The Western boundary of the route travels South on 127 to Hwy 21 and heads East to Hwy 52 where it again travels South to the state line.

Route #2 Begins at the intersection of 127 and Hwy 46 and covers the Southwestern part of the state, route includes everything South of Hwy 46 heading West to Hwy 131 where it turns North to Hwy 20 going West until it ends at Lake Michigan.

Route #3 Starts at the intersection of 127 North and Hwy 46 West and includes our upper Northwest portion of the Lower Peninsula, route continues west along Hwy 46 to Hwy 131 and travels North to Hwy 20 and continues West to Lake Michigan. Includes Hwy 127 North and then transitions to I75 North to the Mackinaw Bridge, this route will include ALL customers in Gaylord and Grayling.

Route #4 Begins at the intersection of 127 and Hwy 46 to include the Northeastern part of our state, route continues East along Hwy 46 to Hwy 47 West of Saginaw and travels North to Hwy 10 where it continues East into Bay City where it meets Lake Huron. Route will include Hwy 127 North and then transitions to I75 North to the Mackinaw Bridge; this route also includes ALL the Upper Peninsula and includes ALL customers in Clare and Harrison.



Bay City Will Call Operations

Branch: Bay City - Michigan



Discount description for all Will Call orders:

Will Call discount available for orders picked up is 3%. **NOTE:** Orders for Classic Rib Panel in less than 48 hours are not eligible to receive discount.

Products Summary	Available for immediate pick up	Available for pick up in 24 hours	Available for pick up in 48 hours	Products requiring more than 72 hours
Stock Screws				
Stock Buy-outs				
Stock Trim - on hand				
Flat Sheets - on hand				
Flat Sheets - NOT on hand				
Stock Trim - NOT on hand <25 pcs				
Classic Rib				
Custom Trim (Stock Color 29 & 26 Gage)				
PPII				
Image II				
PBR				
All 26 GA product				
All 24 GA product				
All transfer product				